

Understanding QSBS Exclusion and Limitations

Tax Implications for Angel Investors of IRC 1202



Agenda

- General Requirements of Qualified Small Business Stock ("QSBS")
 - Corporate and shareholder level
- Planning Opportunities
 - Including 1045 rollover
- Examples and Discussion

Section 1202

Qualified Small Business Stock ("QSBS")



QSBS General Requirements

- Domestic C-Corporation Stock Acquired at Original Issuance
- Qualified Small Business
- Active Business Requirement
- Five-Year Holding Period



- C-corporation Stock Acquired at Original Issuance after August 10, 1993
 - In exchange for money or other property (generally property determinations in accordance with Section 351 and case law)
 - Restrictions on Redemptions
 - Stock received for services treated as issued/received when included in recipient's gross income in accordance with Section 83.
 - Exercise of options or warrants or conversion of convertible debt
 - Gross asset test at time of exercise/conversion
 - Holding period begins at time of exercise/conversion



- C-corporation Stock Acquired at Original Issuance after August 10, 1993
 - Corporate transactions (§ 368/§ 351)
 - QSB exchanged for stock of another corporation
 - Does other corporation qualify as QSB?
 - Other corporation does not qualify as QSB, then newly exchanged stock only QSBS to extent of gain that would have been recognized at the time of the § 368/§ 351 transaction



Aggregate Gross Assets

- At all times on/after date of enactment and before the issuances of stock being tested do not exceed \$50 million
- Immediately after issuance aggregate gross assets do not exceed \$50 million
- Corporation to submit to IRS and shareholder any reports required by IRS (to date IRS has not required any reporting)
- Aggregate Gross Assets = Cash + Adjusted bases of all other property of corporation
 - If property contributed to the corporation, then basis is fair market value at the time of contribution
- Aggregation rules for parent-subsidiaries



- Active Business and Eligible Corporation
 - At least 80% of assets (value) used in active conduct of qualified trade or business
 - No service businesses (ex. engineering, architecture, accounting, banking, insurance, farming, financing, leasing, production/extraction for which a deduction under Section 613, operating hotel/restaurant or similar business)



- Five-Year Holding Period
 - Begins on original issuance date/exercise/conversion
 - Tacking of holding period
 - Example QSBS exchanged for stock that is also QSBS



Gain Exclusion

- Greater of \$10 million (less any amounts previously excluded) or 10 times adjusted basis
- If acquired before September 27, 2010, be mindful of treatment as an AMT preference item
 - 50% Exclusion Stocks acquired at original issuance from the domestic C corporation after Aug. 10, 1993 and before Feb. 18, 2009 qualify for 50% gain exclusion; however, there is a federal Alternative Minimum Tax preference addback of 7% of the excluded gain.
 - 75% Exclusion Stocks acquired at original issuance from the domestic C corporation after Feb. 17, 2009 and before Sept. 28, 2010 qualify for 75% gain exclusion; however, there is a federal Alternative Minimum Tax preference addback of 7% of the excluded gain.
 - 100% Exclusion Stocks acquired at original issuance from the domestic C corporation after Sept 27, 2010 or later qualify for 100% exclusion for both regular tax and AMT.
- Generally no gain exclusion if taxpayer takes any offsetting short positions with respect to the if stock held for less than 5 years
 - Generally must hold stock for 5 years before attempting to monetize.



Section 1045 Deferral

- Available for a taxpayer other than a corporation
- Ability to sell QSBS held for more than 6 month and uses *all* proceeds to purchase other QSBS within 60 days beginning on the date of sale
 - Proceeds not used to purchase QSBS, gain recognized
 - Basis in QSBS purchase price less unrecognized gain
 - Original QSBS holding period counted
 - Gain cannot be ordinary income
 - Possible for partnership to rollover, specific requirements



Section 1045 Deferral Continued

- Election must be made timely
 - Made on or before the due date, including extensions, for the tax return for the year the QSBS is sold.
 - Can be made on an amended return if done within 6 months of the original due date of the return (does not include extensions)
 - Revocable only with IRS consent (PLR)



Carried Interest Issues:

• Example: Is the partner already in carry (has a capital account because profits were allocated)? No capital account?



• Client's Business Questions:

• Example: A minor portion of the corporation's business is providing accounting services with a majority as a software business.

• Example: Is the corporation a US or non-US business? Some components overseas?



- Start up company, founder shares issued, Section 83(b) elections made, 5 years a day later, founders are redeeming a small percentage of shares at the latest preferred round price which is significant in excess of the most recent 409A valuation.
- Alternatively, founders sell the shares to investors instead at the preferred round price.
- QSBS vs compensation?

Thoughts?



• C Corporation has issued many rounds of KISS/SAFE instruments and Client wants QSBS treatment on the KISS/SAFE instruments purchased?

Thoughts?



• S corporation in existence for 17 years and converts to C corporation in 2019 and wants to sell in 2024, isn't this QSBS (substantially all) to exclude gain?

Thoughts?



Questions?



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